Adjusted EBITDA* Calculation Worksheet

| Insert Ending Fiscal Year | Year | Year | Year | Current Interim |
|------------------------------------|------|------|------|-----------------|
| Sales if Cash Basis | | | | |
| Adjustment to Accrual | | | | |
| Sales Accrual Basis | | | | |
| less Cost of Sales | | | | |
| Operating Expenses | | | | |
| Net Profit | | | | |
| Calculation of EBITDA | | | | |
| Net Profit | | | | |
| Interest | | | | |
| C-Corp Taxes | | | | |
| Depreciation/Amortzation | | | | |
| Total EBITDA | | | | |
| Fringe Benefits & Add-Backs | | | | |
| Owners Salary & Payroll Taxes | | | | |
| Other Family Wages | | | | |
| Owners Personal Insurance | | | | |
| Owner's Personal Auto | | | | |
| Other Fringe Benefits | | | | |
| Non-Recurring Expenses | | | | |
| Rent Adjustment if owned by seller | | | | |
| Other Add-Backs | | | | |
| equals Total Benefits & Add-Backs | | | | |
| Calculation of Owners Income | | | | |
| Total EBITDA | | | | |
| Total Benefits & Add-Backs | | | | |
| equals Total Owner's Income | | | | |
| Calculation of Adjusted EBITDA | | | | |
| Total Owner's Income | | | | |
| less Salary Replacement of Owner | | | | |
| equals Total Adjusted EBITDA** | | | | |

*EBITDA = an acronym for Earnings Before Interest, Taxes, Depreciation & Amortization.

** Adjusted EBITDA = EBITDA + Additional Adjustments and is used for closely held corporations.

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